



#### **MEDIA RELEASE**

#### **FOR IMMEDIATE RELEASE**

# Shell Inaugurates its Pulau Laut Fuel Terminal in South Kalimantan

**Jakarta, August 27, 2010** – Shell in co-operation with Indonesia Bulk Terminal (IBT) officially opened its Pulau Laut Fuel Terminal in South Kalimantan today. This new facility together with Shell's other fuel terminals in Pendingin and Gresik, will provide a strong supply network to serve the mining and industrial customers in East and South East Kalimantan on a cost competitive basis. The new terminal will also help promote the area's economic growth.

Shell's Downstream Director, Mark Williams said, "Shell is selectively growing our Downstream business and Indonesia is one of the key growth markets. We are committed to growing our business together with our local partners and providing our customers with a reliable supply of quality fuels at competitive prices."

Added Darwin Silalahi, Country Chairman and President Director, PT Shell Indonesia, "There is strong synergy between Shell and IBT, and I am confident the Pulau Laut facility can make significant contributions to the region. Besides bringing investment and employment opportunities, it can also serve to stimulate greater economic wealth for the country."

Adrian Lembong, Director of PT Indonesia Bulk Terminal, said, "We are proud of this cooperation and we are certain that the long-term partnership between IBT and Shell will thrive and be mutually beneficial. This fuel terminal operations will help provide an increase in revenue and complement our coal loading operations, ultimately helping us to serve our customers better."

The Pulau Laut Fuel Terminal sits on a land area of 43,000 m2 and has a capacity of 60,000 mt. The terminal commenced operations and fuel sales in May 2010.

Shell Commercial Fuels operates in over 40 countries worldwide and more than 200,000 customers use our transport, industrial and heating fuels everyday. Shell is the world's leading supplier of hydrocarbon products and services to the mining industry, supplying 6 out of 10 of the world's leading mining houses. Commercial Fuels deals with 35% of Shell fuels sold to the world, with a range of business customers, many of whom are leaders in their respective industries, including mining, manufacturing, agriculture and power.

Shell entered the Indonesian commercial fuels market in 2007 and has expanded rapidly, securing strategic customers such as PLN, PT Adaro Indonesia and other major mining and industry customers with their needs for high quality fuels.

Ends

Notes to Editors

## **About Royal Dutch Shell plc**

Royal Dutch Shell plc is incorporated in England and Wales, has its headquarters in The Hague and is listed on the London, Amsterdam, and New York stock exchanges. Shell companies have operations in more than 90 countries and territories with businesses including oil and gas exploration and production; production and marketing of liquefied natural gas and gas to liquids; manufacturing, marketing and shipping of oil products and chemicals and renewable energy projects. For further information, visit <a href="https://www.shell.com">www.shell.com</a>

#### About Indonesia Bulk Terminal

IBT, a wholly-owned subsidiary of PT Adaro Energy Tbk, operates a coal terminal located on Pulau Laut, an island off South Kalimantan and 200 km from the Taboneo anchorage. Adaro and third-party coal producers use IBT as a coal trans-shipment and coal blending hub for both domestic and international coal shipments through Kalimantan. IBT's port has

a rated throughput of 12 Mt per annum with the capability to load vessels of up to 85,000 DWT. The terminal maintains eight stockpiles with a total capacity of 800,000 tonnes of coal and a stockpile reclaiming system to provide accurate blending to meet end-users precise specifications. There are 4 cranes for loading the coal at a rate of 750 tonnes for each crane, while the shiploading capacity is 3,000 tonnes per hour.

#### **Cautionary Note**

The companies in which Royal Dutch Shell plc directly and indirectly owns investments are separate entities. In this press release "Shell", "Shell group" and "Royal Dutch Shell" are sometimes used for convenience where references are made to Royal Dutch Shell plc and its subsidiaries in general. Likewise, the words "we", "us" and "our" are also used to refer to subsidiaries in general or to those who work for them. These expressions are also used where no useful purpose is served by identifying the particular company or companies. "Subsidiaries", "Shell subsidiaries" and "Shell companies" as used in this press release refer to companies in which Royal Dutch Shell either directly or indirectly has control, by having either a majority of the voting rights or the right to exercise a controlling influence. The companies in which Shell has significant influence but not control are referred to as "associated companies" or "associates" and companies in which Shell has joint control are referred to as "jointly controlled entities". In this press release, associates and jointly controlled entities are also referred to as "equity-accounted investments". The term "Shell interest" is used for convenience to indicate the direct and/or indirect (for example, through our 34% shareholding in Woodside Petroleum Ltd.) ownership interest held by Shell in a venture, partnership or company, after exclusion of all third-party interest.

This press release contains forward-looking statements concerning the financial condition, results of operations and businesses of Royal Dutch Shell. All statements other than statements of historical fact are, or may be deemed to be, forward-looking statements. Forward-looking statements are statements of future expectations that are based on management's current expectations and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in these statements. Forward-looking statements include, among other things, statements concerning the potential exposure of Royal Dutch Shell to market risks and statements expressing management's expectations, beliefs, estimates, forecasts, projections and assumptions. These forward-looking statements are identified by their use of terms and phrases such as "anticipate", "believe", "could", "estimate", "expect", "intend", "may", "plan", "objectives", "outlook", "probably", "project", "will", "seek", "target", "risks", "goals", "should" and similar terms and phrases. There are a number of factors that could affect the future operations of Royal Dutch Shell and could cause those results to differ materially from those expressed in the forward-looking statements included in this press release, including (without limitation): (a) price fluctuations in crude oil and natural gas; (b) changes in demand for the Shell's products;

(c) currency fluctuations; (d) drilling and production results; (e) reserve estimates; (f) loss of market share

and industry competition; (g) environmental and physical risks; (h) risks associated with the identification of

suitable potential acquisition properties and targets, and successful negotiation and completion of such

transactions; (i) the risk of doing business in developing countries and countries subject to international

sanctions; (j) legislative, fiscal and regulatory developments including regulatory measures addressing

climate change; (k) economic and financial market conditions in various countries and regions; (l) political

risks, including the risks of expropriation and renegotiation of the terms of contracts with governmental

entities, delays or advancements in the approval of projects and delays in the reimbursement for shared

costs; and (m) changes in trading conditions. All forward-looking statements contained in this press release

are expressly qualified in their entirety by the cautionary statements contained or referred to in this section.

Readers should not place undue reliance on forward-looking statements. Additional factors that may affect

future results are contained in Royal Dutch Shell's 20-F for the year ended December 31, 2009 (available at

www.shell.com/investor and www.sec.gov ). These factors also should be considered by the reader. Each forward-looking statement speaks only as of the date of this press release, 27 August 2010. Neither Royal

Dutch Shell nor any of its subsidiaries undertake any obligation to publicly update or revise any forward-

looking statement as a result of new information, future events or other information. In light of these risks,

results could differ materially from those stated, implied or inferred from the forward-looking statements

contained in this press release.

The United States Securities and Exchange Commission (SEC) permits oil and gas companies, in their filings

with the SEC, to disclose only proved reserves that a company has demonstrated by actual production or

conclusive formation tests to be economically and legally producible under existing economic and operating

conditions. We may have used certain terms in this press release that SEC's guidelines strictly prohibit us

from including in filings with the SEC. U.S. Investors are urged to consider closely the disclosure in our Form

20-F, File No 1-32575, available on the SEC website www.sec.gov. You can also obtain these forms from the

SEC by calling 1-800-SEC-0330.

For media queries, please contact:

**Fathia Syarif** 

Manager - Media Relations, External Affairs & Communications

PT Shell Indonesia

Email: fathia.syarif@shell.com

Phone: +62 21 7592 4700

Fax: +62 21 7592 4679

# www.shell.com/indonesia

### **General Media:**

Mr. Andre J. Mamuaya

**Director and Corporate Secretary** 

Tel: (6221) 521 1265

Fax: (6221) 5794 4687

Email: <a href="mailto:corpsec@ptadaro.com">corpsec@ptadaro.com</a>

# **Financial Media:**

Mr. Cameron Tough

**Head of Investor Relations** 

Tel: (6221) 521 1265

Fax: (6221) 5794 4687

Email: Cameron.tough@ptadaro.com